

# BLOCKS

## About Blocks

Blocks was founded in January 2015 aiming to simplify 3D Printing disrupting quality and price standards. We are 3DPrinter developers and manufacturers and we fight to bring potential users and this technology closer together. The relentless search for quality and simplicity defines our brand.

## Job Description – Senior Sales Manager

Blocks is always mutating and adapting, so expect a fast paced work environment and a enormous diversity of tasks. You will:

- Develop and implement strategic sales plan.
- Manage existing clients.
- Generate new leads.
- Hire and coordinate sales team.
- Assist marketing initiatives.

## Requirements

- Two years previous experience in sales/management.
- Able to create, analyze and comment sales kpi's.
- Leadership skills and highly dynamic.
- Objectives driven.
- Willing to travel.
- Curious and persistent state of mind.
- English mandatory other languages are a plus.

## Nice to Have Skills

- Industry related experience.
- Accounting notions.
- Elementary notions on electronics and programming.
- 3D Printing and Modelling Skills.

## Conditions

- Full-time job.
- To take place at Blocks Lisbon's office.
- Job opening Immediately.